

RBS Advantage Report | November 2019





Oncology Center - Addams **Family**



Much To Be Thankful For



By: <u>Dan Moore</u> It's no secret that Thanksgiving is my favorite holiday - and not

just for the pumpkin pie! I love the opportunity to gather with

family and friends, and the chance to reflect on all the blessings in our lives. At RBS, we have much to be thankful for this year. We are thankful for our physician partners and their teams; it is a gift to work with them on a daily basis. We are thankful for the patients

that allow us into their lives as we work to reduce their financial anxiety; we learn so much from them. We are grateful for the warm welcome we are receiving in Pendleton, OR, as we build our new center and for our old friends in the communities that we continue to serve. We are thankful that we continue to grow our team here in Tennessee, and for the families that we are able to impact around the country. We are grateful for you. It is an honor to be a part of this industry and to connect with so many of you through these newsletters. Thank you for your kind comments.

From all of us at Radiation Business Solutions, we wish you and yours a wonderful Thanksgiving. Grateful,

Dan

Now Hiring!

Radiation Business Solutions is growing! At RBS we know our people make us who we are. We empower our employees to keep learning, keep growing, and to achieve their personal and professional goals. We are currently accepting applications for the following positions:

 Patient Advocate in our corporate office • Lead Radiation Therapist at Eastern Oregon Cancer Center at Pendleton • Patient Liaison at Eastern Oregon Cancer Center at Pendleton

- To learn more and apply <u>click here!</u>
- Eastern Oregon Cancer Center

at Pendleton

construction continues to come along. We should be seeing patients for consults in December and begin treating in early 2020. We are grateful for the

Eastern Oregon Cancer Center at Pendleton

community support. Recently the Eastern Oregonian did a feature article on Eastern Oregon Cancer Center at Pendleton and our medical director, Dr. Juno Choe, read more here.

Giving Tuesday is an international day of charitable giving. Learn more about Eastern Oregon Cancer Network. Donate to Eastern Oregon Cancer Network





What do you do when not at work? I take my dogs to the walking trail near my house, work in the yard, and spend time with my 15month old granddaughter. My son and his wife are expecting their first child in May 2020!

My work ethic. I feel responsible for whatever is assigned to me and I'm committed to seeing it

through. I have worked since I was 14 years old, even working two jobs while in college.

Where would you visit if you could go anywhere on Earth? I am deathly afraid of flying, but I would love to go to Ireland.

Person you would like to meet I would have liked to meet Princess Diana; from all that I have read and seen about her she was a very

Best Attribute

Considerate

your hard work.

unchanged.

interesting woman. Three words to describe you Kind

I bought a new bike two weeks before my first sprint triathalon and barely had enough time to

Shannan, thank you for your commitment to RBS values, our patient and clients. We appreciate all of

Caring **Bucket List Items** See Phil Collins in concert

Purchase an RV for family trips Open a small animal rescue Craziest thing you have ever done

familiarize myself with the bike before the race! Who is your hero?

My husband is my hero. He was so incredibly brave during his cancer battle and all that he went through and still contends with on a daily basis.

Final Rule to be released. Upon its release on November 1, 2019, we learned that the MPFS rates remained stable for 2020 and that all treatment delivery and image guidance G-codes will remain

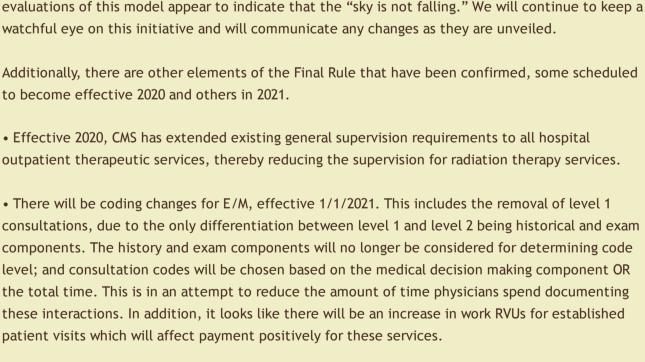
payment determined by diagnosis, then further manipulated by

+/- incentives for a 90 day episode of care. It remains to be seen whether this will be included in the final rule, but our initial

CMS Proposed Rules 2020 By: Rachel Mudd Many of us have been waiting with bated breath for the 2020 CMS

Of course, the proposal with the largest potential impact on practices is the advanced payment model for radiation oncology. As presented, this model would begin by requiring participation from 40% of radiation oncology practices; to establish a bundled

Additionally, there are other elements of the Final Rule that have been confirmed, some scheduled to become effective 2020 and others in 2021. • Effective 2020, CMS has extended existing general supervision requirements to all hospital outpatient therapeutic services, thereby reducing the supervision for radiation therapy services. • There will be coding changes for E/M, effective 1/1/2021. This includes the removal of level 1 consultations, due to the only differentiation between level 1 and level 2 being historical and exam components. The history and exam components will no longer be considered for determining code



Rachel Mudd, Revenue Navigator

service in the ever-changing climate of healthcare management.

We will continue to stay alert and in tune to any changes and we look forward to how we can be of

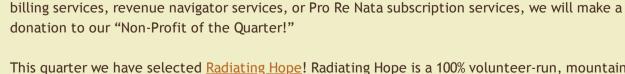
• MIPS continues to be a discussion for both 2020 and 2021 with increased thresholds for 2020, and the proposed rule rolling out a new step in their program, called "MIPS Value Pathways," for 2021.

improvement activities, and promoting interoperability), the 2020 data completeness threshold will increase to 70% for the quality category; and the performance threshold to maintain with no increase

Although the category weights will remain the same for the four categories (quality, cost,

or decrease in payments will go from 30 points in 2019 to 45 points in 2020.

Radiating Hope Non-Profit of the Quarter Want to help a colleague ramp up their oncology program - and do some good for our industry at the



you for helping us to help others!

This quarter we have selected Radiating Hope! Radiating Hope is a 100% volunteer-run, mountain climbing, cancer-cure focused nonprofit 501(c)(3) organization. Their mission is to improve cancer care, specifically radiation oncology care, around the globe. Learn more about Radiating Hope here! If you know of an oncology program that needs some assistance with their revenue cycle or has other

management or consulting needs, contact us at info@RadiationBusiness.com or 615.746.1705. Thank

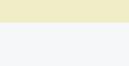
same time? We've got you covered! Send your friend our way and if they sign a contract with us for

cancer patients. Since 2004, we've provided oncology-specific strategies to physicians and hospital based programs, including total revenue cycle management, patient experience programs, referral optimization services, and new cancer center development.

GIVE THANKS

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